

Sales Manager / Business Development Manager for turnkey properties

MSCP / Industrial / Logistics / Office
Buildings / Residential



City: Birmingham, London,
Manchester, Cardiff

Job-ID: 10023

A wide range of responsibilities for you

- Active acquisition of new clients and support of regular clients
- // Application of GOLDBECK products, systems and processes in the sales phase
- // Manage of the interdisciplinary team during the conception / calculation / contract and negotiation phase
- // Advising the client and developing the concept in cooperation with the design architects and specialist engineers
- // Responsible for cost and price estimates
- // Preparation of tender documents and presentation of the offer to the client
- // Independently conducting technical, commercial and legal contract negotiations and concluding the contract with the client in coordination with the branch management
- // Project handover to the planning and execution team
- // Market analyses (e.g. potential customers, projects and competition) as well as support in the development of business, product and country strategy

We are currently looking for support in Birmingham, Manchester, Cardiff and London area.

Your individual profile

- // Successfully completed studies in the field of building construction management, sales engineering, estimating, quantity surveying, Design management or other relevant areas
- // Well-founded experience in costing and selling of project management of turnkey properties desirable
- // Good industry knowledge, preferably in the area of commercial investors
- // Strong communication skills, high customer orientation and persuasiveness
- // Ability to work in a team and enjoy acting independently and entrepreneurially

Would you like to join our team? We look forward to welcoming you to our team!

About GOLDBECK

GOLDBECK realizes forward-thinking real estate projects in Europe. We see buildings as products and offer all services under one roof: from design and construction to operational services. Our family-owned company currently employs over 12,000 employees at more than 100 locations, with a total turnover exceeding 6 billion euros. Our commitment to "building excellence" stands for top performance in planning, construction, and operation, as well as the development of our talents – all while ensuring future viability.

We offer our customers energy-efficient turnkey construction solutions from a single source.

Quite interesting?

Then please complete your application online specifying the job-ID on www.goldbeck.co.uk

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